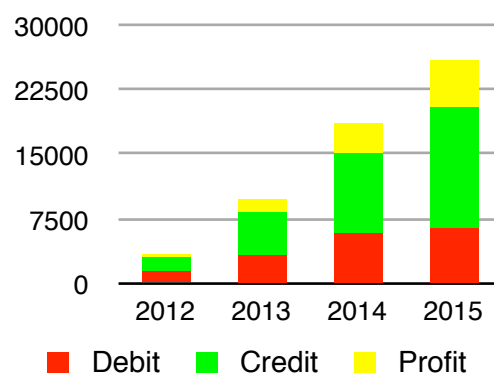


Growth

Reaching sustainability as a business in 3 years

	2012	2013	2014	2015
Debit	1420 k€	3320 k€	5850 k€	6420 k€
Credit	1695 k€	4920 k€	9280 k€	13975 k€
Profit	275 k€	1600 k€	3430 k€	5555 k€
Growth rate	-	+ 481%	+ 114%	+62%



2012: Most of the revenues in 2012 are coming from sponsors and investors. We do not have a machine that is fully functional yet, but we have very exciting prototypes and many brands want to be part of this adventure at the very beginning of it.

2013: We start a small industrial production of Protei. The second year, following our first proof of concept, the money comes mostly from investors and still from sponsorship. We start to have many collaborators abroad using Protei for science purposes, the technology is getting better fast thanks to our community. The general public is passionate about Protei and we are strongly involved into educational projects. Part of our production of units is getting dedicated to multiple Protei operating as swarms. Our R&D department is blooming.

2014 : we have several Protei produced at industrial scale, so retail price are dropping, many markets are opening, we are selling much more units. We have several prototypes used for regular science applications, we are eligible for large research grants for ocean research. We have less investor money and more and more money comes from sales and operations of ocean sensing and ocean cleaning. We have now senior employees in each departments.

2015: We have proven our efficiency at sea navigating many miles and our production of units has a steady increase. We participate large international Ocean Observation programs, Protei “toy”. is massively present in stores, Protei Articulated gets bought by avant-garde sailing clubs. We become a sustainable business this year, sourcing our money from sales, rental of Protei, operations of sensing and clean up, byproducts rather than donations and investors. The technology has now become a standard, we can undertake important contract and have a manufacturing chain that is optimized. Our growth rate is much less spectacular in percentile attracting less investors, but the volume of transactions is much bigger, the company more stable.